

# success



## Navy Federal Credit Union

- Largest credit union in the world
- Headquartered in Vienna, Virginia
- More than 2.7 million members
- More than \$24 billion in assets



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### Challenge

Navy Federal Credit Union was about to move to a call center in Pensacola, Florida, and needed a complete cabling infrastructure for the new 45,000 square foot facility.

Because the building required flexibility to accommodate the credit union's growth and changes, Navy Federal installed a raised floor throughout.

### Solution

Custom Cable placed a Cat 5e zone cable solution to support voice and data needs. We also installed fiber optic and copper backbone cabling between telecommunications rooms.

Unlike traditional homerun cabling, the zone system we recommended allows workplace reconfigurations that are low-cost, quick, and minimally disruptive to work.

We engineered and pre-assembled the cable components in our facility and shipped them pre-cut, labeled and tested—ready for a speedy and hassle-free installation that did not impede the work of other trades personnel on site.

### Results

Navy Federal Credit Union has taken full advantage of the new, flexible workplace it created. With every move or change, voice and data are at the ready. In fact, the credit union makes these changes itself, quickly and easily.

The success of this project has forged a partnership between the credit union and Custom Cable. Since then, we've helped Navy Federal keep pace with technology through additions to this building, and a 400-user temporary call center in Pensacola.